





Corporate Presentation

Financial Statements 31.12.2017









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NOI (EBITDA) is a non-GAAP defined as Profit from Operations, after rent payment to condo owners, before depreciation.

Skyline's Vision & Mission





Corporate Profile





19

Income Producing Assets

3,180

Guestrooms

78.7%

EBITDA Increase Since 2015

\$714M/\$295M

Total Assets/Equity

41.4%

Equity to Total Assets
Ratio

Baa1.il

Credit Rating

3,000

Units for Development



2017 Highlights



EBITDA increased by 18.4% to approx. CAD \$23M

The largest acquisition in Skyline history of 13 Courtyard by Marriott hotels for USD \$135M

The largest purchase loan of USD \$89.5M and capital credit line of USD \$31M for potential properties improvements

First unsecured corporate bond (Series B) of NIS 164M linked to USD (approx. CAD \$59.5M*)

Initial rating Baa1.il from Midroog, Moody's Israeli subsidiary

Sale of Port McNicoll lands for CAD \$42M and additional land sales in Horseshoe and Blue Mountain of approx. CAD \$10M. All the sales were at or above their book values

5-year agreement for a credit line of CAD \$20M, using Horseshoe Resort as collateral

Establishment of formal M&A and IR Departments

Assets Upgrades:

- Room renovation at Hyatt Regency Cleveland,
- Begun the first phase of a 3-year renovation at Renaissance Cleveland
- New ski lift at Bear Valley
- Commenced significant renovation and sale of the 44unit Slopeside Lodge at Horseshoe
- Creation of new artificial lake at Horseshoe



Business Strategy



INCREASED ACQUISITION PROGRAM OF INCOME PRODUCING ASSETS

Skyline's Strategy

Acquisition of hospitality properties to further decrease seasonality and diversify our geographic presence.

Continued monetization of land assets to less than 10% of total asset.

Active asset management and optimization of cash flow from existing hotel assets:

- Continual analysis of properties performance
- Research of the operation markets
- Implementations of properties upgrades
- Intensive site visits

Acquisition Targets

Focus on the US and Canada

Stabilized in-place income

Strong potential growth

Strong demand generators

Limited new supply

Low seasonality

Acquisition cost below replacement cost

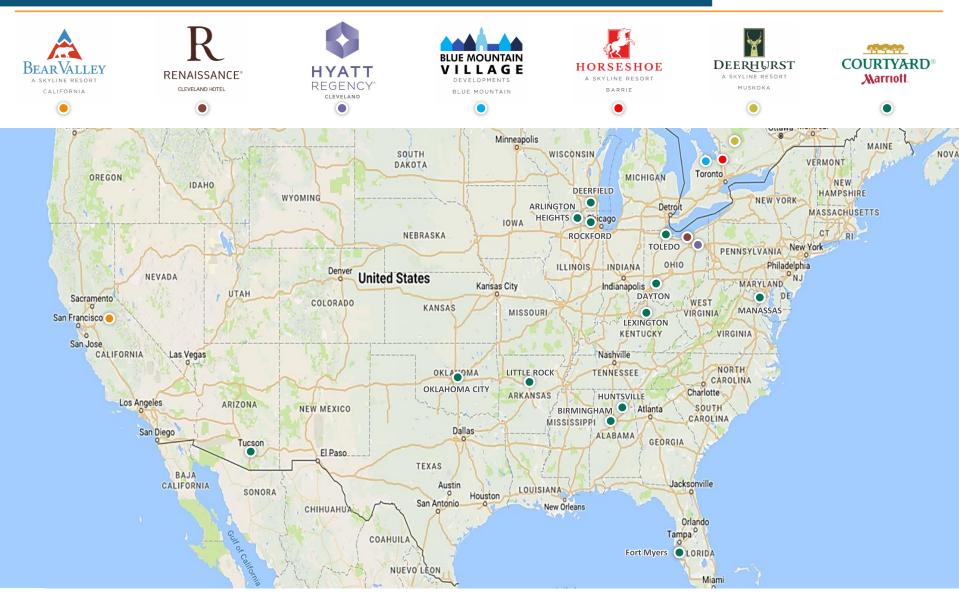






Portfolio Map





Senior Team



Gil BlutrichChairman and President



Founded Mishorim in 1990 and Skyline in 1998. Chairman, President and Main Business Development Officer. In 2004, he was awarded Ernst & Young's Entrepreneur of the Year in Ontario.

Blake Lyon CA, CPA



Blake Lyon has an extensive experience in hotel and resort asset management in Canada and Internationally. Before joining Skyline, Mr. Lyon served as the CEO of some of the largest family offices in Canada and was responsible for the management of real estate assets totaling \$9B, and was CFO at Brookfield.

Vadim Shub CA, CPA



Over 20 years of experience in managing funds for public companies. CPA in Canada, Israel and the US.

Ben Novo-Shalem
Head of M&A and IR



In his previous position, Ben Novo-Shalem served as the head of the research department and was in charge of the income-producing real estate sector at Epsilon Investment.

Bruce Riggins



Mr. Riggins was the Chief Financial Officer for LaSalle Hotel Properties, a leading public hotel REIT. Prior to joining LaSalle, Mr. Riggins served as Chief Financial Officer at Interstate Hotels & Resorts, one of the leading global third-party hotel management companies.

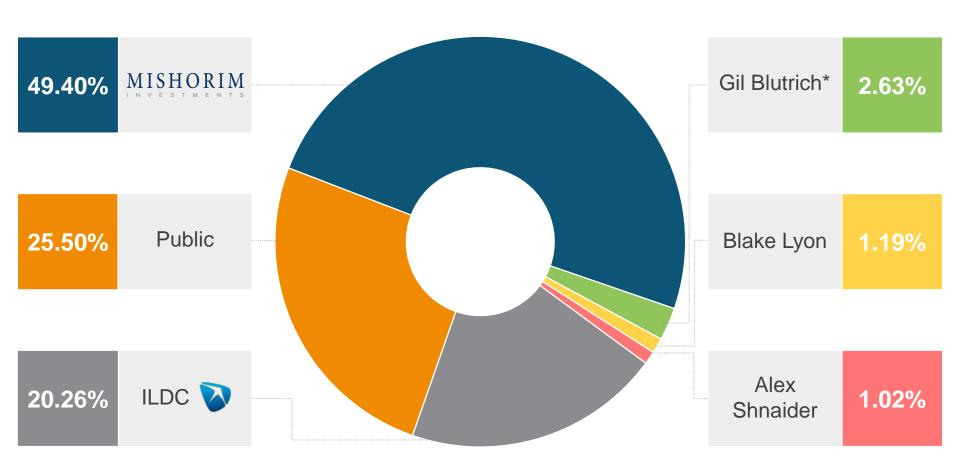
Paul MondellSenior VP Development



In the last 6 years, served as VP Business
Development in two leading companies
(Brookvalley Development and
Management, and Walton
Development).

Current Ownership Structure





^{* 74%} of Mishorim is owned by Alex Shnaider and Gil Blutrich through a joint voting arrangement.

 $^{^{\}star\star}$ Mishorim holds directly and indirectly 49.40% of Skyline Investments Inc. shares.

Summary of Periodic Results (in 000's CAD)



Section	2015	2016	2017
Revenue from revenue generating assets	91,073	122,197	121,794
Revenue from sale of residential real estate and other	5,590	25,797	30,769
Total Revenue	96,663	147,994	152,563
NOI from revenue generating assets	15,570	20,821	22,006
Total EBITDA*	12,851	19,391	22,968
FFO*	6,864	10,476	14,237
Same Property Revenue*		117,826	115,964
Same Property NOI*		22,445	23,456

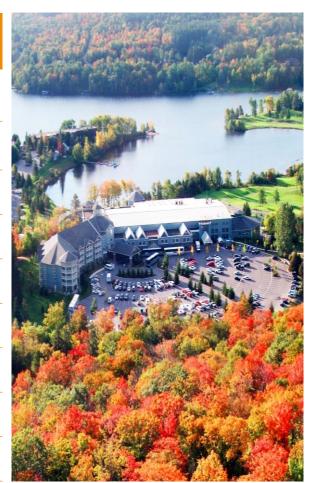


^{*}See explanation for calculation in the MDA

Main Balance Sheet Parameters (in 000's CAD)



Section	31.12.2016	31.12.2017
Total Assets	519,753	714,139
Gross financial debt	130,985	316,462
Cash and equivalents	29,837	25,897
Net Debt	101,148	290,565
Shareholders equity	245,968	255,020
Non-controlling interest	41,404	40,977
Total Equity	287,372	295,997
Net Debt to Net Assets	20.6%	42.2%
Equity to balance ratio	55.3%	41.4%



Net Asset Value (in 000's CAD)



Revenue generating assets 100% 74,326 3,885 5,566 5,566 7.5% 51,279 69% 23,047 100% 100% 54,237 2,747 4,219 4,219 7.8% - 0										
Pechant Resport		Ownership	BV	2016 NOI	2017 NOI	Proforma NOI ⁽⁶⁾			LTV	Equity
Forestone Resort 100% 54,237 2,747 4,219 4,219 7,8% 1-0 0% 54,237 54,2	Revenue generating assets						-			
Blue Mountain Retail 60% 3,2,750 1,750 1,850 1,850 5,6% 15,260 44,8 17,490 1,491 1,490 1,491 1,490 1,491 1,490 1,491 1,490 1,491 1,490 1,491 1,490 1,491 1,490 1,491 1,	Deerhurst Resort (1)	100%	74,326	3,885	5,566	5,566	7.5%	51,279	69%	23,047
Hysit Regency Arcade 100% 64 391 5,463 3,918 3,918 6,1% 25,366 39% 30,025	Horseshoe Resort	100%	54,237	2,747	4,219	4,219	7.8%	-	0%	54,237
Renaisance Hotel ® 50% 67,321 7,072 5,671 5,671 8,4% 15,493 23% 51,828 Courtyard Hotels 100% 169,105 - 755 20,311.00 12.00% 112,284 66% 56,821 Bear Valley Resort 100% 21,927 2,771 2,092 2,092 9,5% - 0 0% 21,928 7 104 Revenue generating assets 100% 21,927 2,771 2,092 2,009 9,5% - 0 0% 21,963 457 1 1,000 1 1,0	Blue Mountain Retail	60%	32,750	1,750	1,850	1,850	5.6%	15,260	44%	17,490
Courtyard Hotels 100% 169,105 179,277 2,907 2,092 2,031 160 12,096 21,927 2,771 2,909 2,092 9,5%	Hyatt Regency Arcade (2)	100%	64,391	5,463	3,918	3,918	6.1%	25,366	39%	39,025
Page	Renaissance Hotel (2)	50%	67,321	7,072	5,671	5,671	8.4%	15,493	23%	51,828
Total Revenue generating assets	Courtyard Hotels	100%	169,105	-	755	20,311 ⁽⁶⁾	12.0%	112,284	66%	56,821
Adjustment to consolidated FS 3	Bear Valley Resort	100%	21,927	2,771	2,092	2,092	9.5%	-	0%	21,927
Total Revenue generating assets consolidated FS	Total Revenue generating assets		484,057	23,689	24,071	43,627	9.0%	219,683	45%	
New Table New	Adjustment to consolidated FS (3)		957	(2,868)	(2,065)	·		9,464 ^(3a)		
Nearge Interest rate (4)	Total Revenue generating assets consolidated FS		485,014						47%	264,374
Deerhurst lands	Average Interest rate (4)							5.13%		
Horseshoe lands	Lands									
Horseshoe lands	Deerhurst lands	100%	29,597					8,976		20,621
Blue Mountain lands 60% 28,903 Port McNicoll 100% 5,899 Total lands 82,821 8,976 11% 73,845 Projects under construction and other 32,527 600,362 255,443 43% 353,426 Cash and cash equivalents (5) 25,387 25,387 4,570 4,570 4 4,570 4 4,570 4 4,570 4 4,570 4 4,570 4 4 4 5 4 4 4 4 5 4 4 4 5 4 4 5 4 4 5 4 4 5 4 4 5 4 4 5 4 4 5 4 4 5 4 4 5 4 4 5 4 4 5 4 4 5 4 4 4 5 4 4 4 4 4 4 4 4 4 4 4<	Horseshoe lands	100%						,		
Port McNicoll 100% 5,899 5,899 5,899 73,845 73,845 73,845 73,845 73,845 73,845 73,845 73,845 73,845 73,845 73,820 75,92	Blue Mountain lands	60%								
Total lands 82,821 8,976 11% 73,845 Projects under construction and other 32,527 17,320 15,207 Total Real Estate 600,362 255,443 43% 353,426 Cash and cash equivalents (5) 25,387 Vendor's take back against Port McNicoll lands 35,499 4,570 4,570 4,570 4,570 4,570 4,570 5,243 4,570 5,243 4,570 5,243 4,570 5,243 4,570 5,243 5,243 5,243 5,243 5,243 5,243 5,243 5,244 5,	Port McNicoll	100%								
Projects under construction and other 32,527 17,320 15,207 Total Real Estate 600,362 255,443 43% 353,426 Cash and cash equivalents (S) 25,387 Vendor's take back against Port McNicoll lands 35,499 4,570 ************************************	Total lands							8,976	11%	
Total Real Estate 600,362 255,443 43% 353,426 Cash and cash equivalents (5) 25,387 45,059 4,570 45,059 4,570 45,059 4,570 45,059 4,570 56,449	Projects under construction and other							17,320		
Cash and cash equivalents (5) 25,387 Vendor's take back against Port McNicoll lands 35,499 Receivables & Other 45,059 4,570 Deferred tax 7,832								· · · · · · · · · · · · · · · · · · ·	43%	
Vendor's take back against Port McNicoll lands35,499Receivables & Other45,0594,570Deferred tax7,832Total Assets per Financial Statements714,139260,013Debt, including bonds(316,462)Including unsecured series B Bonds56,449Payables & Other(49,824)Including unsecured series B Bonds76,449Deferred tax(51,856)Total liabilities(418,142)Non-controlling interest(40,977)Equity attributable to shareholders of the company255,020Total Debt, including bonds316,462Number of Shares, 00016,7375.23%(4)Equity per Share (CAD)15.24	Cash and cash equivalents (5)							•		·
Receivables & Other 7,832 Total Assets per Financial Statements 714,139 Debt, including bonds (316,462) Payables & Other (49,824) Deferred tax (51,856) Total liabilities (418,142) Non-controlling interest (40,977) Equity attributable to shareholders of the company 255,020 Equity per Share (CAD) 45,709 1,832 1,832 Including unsecured series B Bonds 56,449 Including unsecured series B Bonds 56,449 1,570 1,832 1,970 1,832 1,970 1,832 1,970 1,832 1,970 1,832 1,970 1,832 1,970 1,832 1,970 1,870										
Deferred tax 7,832 Total Assets per Financial Statements 714,139 Debt, including bonds Payables & Other Deferred tax Def	Receivables & Other							4,570		
Total Assets per Financial Statements714,139260,013Debt, including bonds(316,462)Including unsecured series B Bonds56,449Payables & Other(49,824)Febrered tax(51,856)Total liabilities(418,142)Febrered tax(40,977)Non-controlling interest(40,977)Total Debt, including bonds316,462Number of Shares, 00016,7375.23%(4)Equity per Share (CAD)15.24	Deferred tax									
Payables & Other (49,824) Deferred tax (51,856) Total liabilities (418,142) Non-controlling interest (40,977) Equity attributable to shareholders of the company 255,020 Total Debt, including bonds 316,462 Number of Shares, 000 16,737 5.23%(4) Equity per Share (CAD) 15.24	Total Assets per Financial Statements		-					260,013		
Payables & Other (49,824) Deferred tax (51,856) Total liabilities (418,142) Non-controlling interest (40,977) Equity attributable to shareholders of the company 255,020 Total Debt, including bonds 316,462 Number of Shares, 000 16,737 5.23%(4) Equity per Share (CAD) 15.24	Debt, including bonds		(316,462)		Includ	ling unsecured	series B Bonds	56,449		
Deferred tax (51,856) Total liabilities (418,142) Non-controlling interest (40,977) Equity attributable to shareholders of the company 255,020 Total Debt, including bonds 316,462 Number of Shares, 000 16,737 5.23%(4) Equity per Share (CAD) 15.24					,	5		,		
Total liabilities (418,142) Non-controlling interest (40,977) Equity attributable to shareholders of the company 255,020 Total Debt, including bonds 316,462 Number of Shares, 000 16,737 5.23%(4) Equity per Share (CAD) 15.24	·									
Non-controlling interest (40,977) Equity attributable to shareholders of the company 255,020 Number of Shares, 000 16,737 Equity per Share (CAD) 15.24	Total liabilities									
Equity attributable to shareholders of the company255,020Total Debt, including bonds316,462Number of Shares, 00016,7375.23%(4)Equity per Share (CAD)15.24	Non-controlling interest									
Number of Shares, 000 16,737 5.23% ⁽⁴⁾ Equity per Share (CAD) 15.24		1				Total Debt. in	cluding bonds	316,462		
Equity per Share (CAD) 15.24	· · ·					,				
			42.13							

FX 1 CAD to NIS as of December 31, 2017 2.7648 CAD

- (4) Average Interest rate is calculated by multiplying the loan stated interest rate by loan balance and divided by total loan balances.
- (5) Not including available lines of credit totaling \$17,000.
- (6) The Courtyard Hotels were purchased on November 14 2017. Proforma NOI represents ownership throughout all of year 2017 based on numbers presented by the seller.

⁽¹⁾ Loan balance: Series A bonds net of hedge.

⁽²⁾ NOI for 2017 was negatively affected by a decrease in the number of events and conferences and the absorption of new hotel room supply in Cleveland. Hyatt Regency Arcade was further affected by displacement during room renovations.

⁽³⁾ Primarily severance payments due to restructuring, prior year prop taxes, third party non operational costs (3a) Debt consists of equipment lease obligations

Financial Strength and Flexibility



Strong Balance Sheet

- Equity to Total Assets ratio of 41.4%
- Net Debt to Net CAP ratio of 49.5%

Flexibility

- A cash balance of CAD \$26M
- Unutilized low cost credit lines of CAD \$17M
- Effective average loan duration of 4.0 years,
 and an average interest rate of 5.13%*
- Low LTV (45% for income producing assets and 11% for lands)
- Total value of assets without debt is CAD ~\$95M

Expected Increase in Cash Flow

- Expected increase in revenues and cash flow due to the acquisition of 13 Courtyard by Marriott hotels in November 2017.
- Development projects in advanced stage of sale are expected to contribute CAD \$41.5M** cash flow over the coming years
- Skyline completed the sale of land reserves in Port McNicoll for CAD \$42M and will receive approx. CAD \$4.2M per year over the next several years
- Increased efficiency, renovations, upgrades and expansions of existing properties is expected to improve NOI

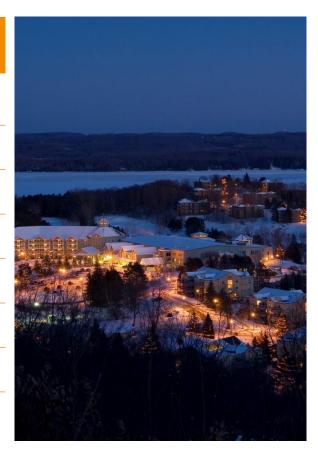
^{*} Excluding construction loans

^{**}Expected net cash proceeds including equity invested in development projects, before tax

List of Assets with no Financial Debt



Name	Book Value (000's CAD)
Bear Valley Resort	14,578
Excluded Lands surrounding Deerhurst Resort (1)	15,480
Excluded Lands surrounding Horseshoe resort (2)	12,422
Lands at Blue Mountain (60%)	10,897
Vendor's take back against Port McNicoll lands	35,499
Remaining Port McNicoll lands	5,899
Total	94,775

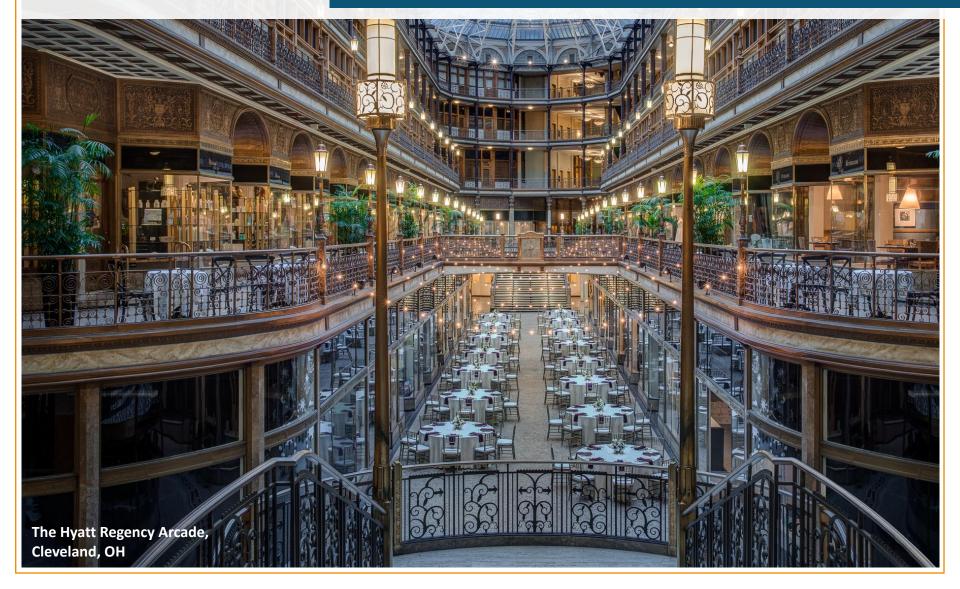


⁽¹⁾ In accordance with the terms of the trust deed, a first-level technical lien will be registered on these lands in favor of the bondholders, which will be released in the future upon the completion of the percolation process.

⁽²⁾ Similar terms and conditions.



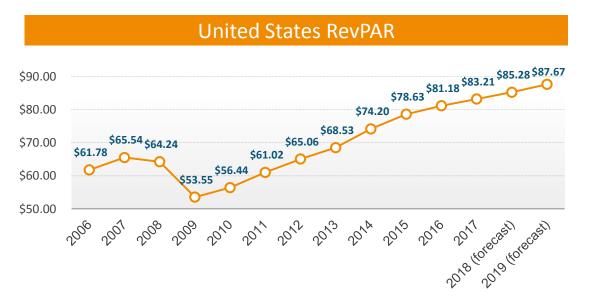
Main Operating Assets in the United States



USA - Economy and Hotel Market



- In 2017, GDP grew by 2.3%, the highest growth rate since 2014. 2018 GDP is expected to grow by an additional 2.6%.
- In 2017, the U.S. hotel industry recorded record growth according to STR.
- In 2017, Occupancy increased 0.9% to 65.9%, and a 2.1% ADR increase to \$126.72 drove RevPAR up 3% to \$83.57 over 2016 numbers.
- Based on percentage growth for the year, demand (+2.7%) significantly outpaced supply (+1.8%).
 This trend is expected to continue into 2018.
- 18 of the Top 25 Hotel Markets recorded year-over-year RevPAR growth in 2017.
- 2018 is expected to increase Occupancy by 0.3%, ADR by 2.4%, and RevPAR by 2.7% over 2017.



2018	Growth	Forecas	τ
	CBRE	PwC	STR
ADR	2.5%	2.4%	2.4%
Occupancy	0.0%	0.2%	0.3%
RevPAR	2.5%	2.7%	2.7%

Source: Bureau of Economic Analysis, HVS, STR, CBRE















Courtyard by Marriott Hotels



PROPERTIES OVERVIEW (USD)

Location

9 States

Brand

Courtyard by Marriott

Management

Aimbridge

Service Level

Select Service

Date of Acquisition

November 14th, 2017

Number of Hotels

13

Number of Rooms

1,913

Acquisition Price

\$135,000,000

Price Per Room

\$70,500

Five Year Mortgage

\$89,500,000

Capital Credit Line

\$31,000,000



	2015	2016	2017	
Revenue	49,236	51,127	52,937	
NOI	13,121	14,508	15,641	
NOI/Revenue	27%	28%	30%	•

HISTORICAL
PERFORMANCE
(000's USD)*

*As presented by sellers

Courtyard by Marriott Hotels



Acquisition Rationale

- The 13 almost identical hotels totaling 1,913 rooms are spread over 9 US states and are geographically diverse with strong locations in key Midwest, Southeast and Southwest markets.
- Previous owner invested USD \$40M in renovations between 2012-2014.
- In the last three years the hotels maintained a stable occupancy and showed stable increases in ADR (Average Daily Rate).
- More than 90% of revenue comes from room operations.
- The Courtyard hotels were chosen based on risk/rewards factors, simplicity in management, location, liquidity of the assets and the readiness of banks to provide attractive financing.

Skyline Changes

- Skyline signed a new 20-years franchise agreement for the Courtyard by Marriott brand with Marriott International.
- Received a new USD \$89.5M acquisition loan and secured USD \$31M capital credit line for potential improvements and upgrades from one of the biggest banks in the world.
- Transitioned all the 13 assets from the previous Marriott brand management to Aimbridge Hospitality* a third-party management.







^{*}Aimbridge currently manages Skyline's Renaissance Hotel and is the largest third party manager of Marriott hotels in the US, and, in particular, the largest third party manager of Courtyard hotels.

All 13 Courtyard by Marriott Hotels are nearly identical

SKYLINE

Huntsville







Tucson







Chicago-Arlington Heights







Hyatt Regency Arcade













Hyatt Regency Arcade



Overview

The historical Cleveland Arcade was built by John D. Rockefeller in 1890.

The hotel is an attractive event destination and hosts 60 to 70 weddings and other event a year.

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Location | Cleveland, USA

Number of Rooms | 293

Meeting Space 7,000 Sf

Franchise | Hyatt Regency

Management Company | Hyatt

Financial Information 2017 (in 000's CAD)

Book Value | \$64,391

NOI | \$3,918

Improvements

- Recently completed renovations of all rooms. The renovation is expected to improve the hotel's competitive advantage.
- The renovation was mostly funded by the property renovation reserve*.

Future Potential

- Increasing NOI as the USD \$465M Cleveland Convention Center is expected to grow in popularity.
- Continued rental of the commercial areas.
- Expectation of growth in the Cleveland economy leading to an increased number of visitors.



^{*} Property Renovation Reserve: Restricted cash not reported under cash and cash equivalents balances

Hyatt Regency Arcade



Active Asset Management – Hyatt Room Renovations



Before Renovation



After Renovation

Renaissance Cleveland Hotel













Renaissance Cleveland Hotel



Overview

Historical Heritage asset established in 1918 as The Cleveland Hotel.

Notable visitors in the hotel's history: Dwight D. Eisenhower, Gerald Ford, Martin Luther King and The Beatles.

The hotel is located in the City's CBD near the main square.

The city invested about USD \$40M in the renovations of the public square as part of an urban renewal strategy.

Details

Location	Cleveland, USA
Number of Rooms	491
Meeting Space	34 conference rooms, about 65,000 Sf
Owned Parking Spaces	300 Spaces
Franchise	Renaissance
Management Company	Aimbridge
Ownership	50%

Financial Information 2017 (in 000's CAD)*

Book Value	\$67,321
NOI	\$5,671

Improvements

- Skyline has begun the 1st phase of significant renovations which will continue for the next 3 years.
 The renovation will upgrade the hotel and is expected to improve performance.
- Renovation will be mostly financed by the in-place USD \$17M line of credit and partner loan.

Future Potential

- Increasing NOI as the USD \$465M Cleveland
 Convention Center is expected to grow in popularity.
- Continued rental of the commercial areas.
- Expectation of growth in the Cleveland economy leading to an increased number of visitors.



^{*}Skyline owns 50% while financial information is representative of 100% of the asset

Bear Valley

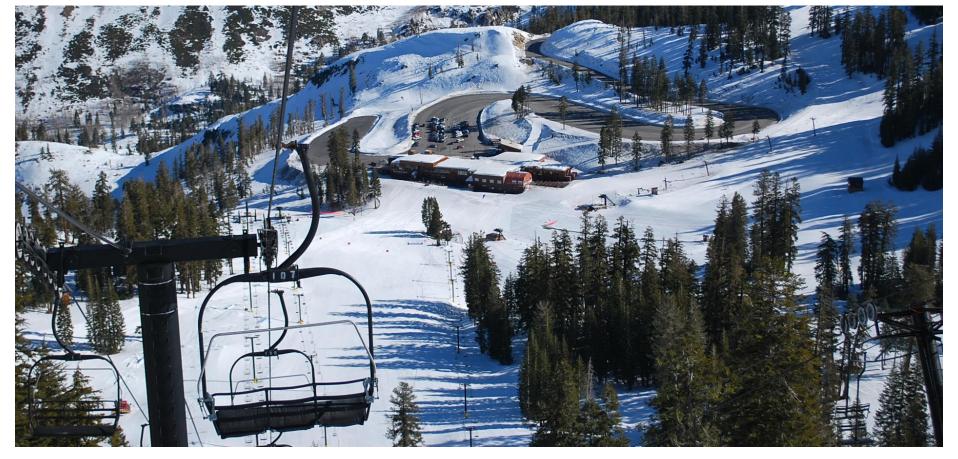












Bear Valley



Overview

A ski resort in Southern California, three and a half hours from San Francisco.

Acquired on December 2014 for USD \$3.7M from the Company's own resources.

Details

Location | 3.5 hours from San Francisco

Asset Type | Ski Resort

Numbers of Rooms | 53

Land Area | Approx. 1700 Acres

Amenities | 75+ Ski Trails

Financial Information 2017 (in 000's CAD)

Book Value | \$21,927

NOI | \$2,092

Improvements

- In 2017, a new modern ski lift was added for USD \$5.5M.
- Since the acquisition invested USD \$3.2M in equipment and improvements

Future Potential

- Continued growth of NOI by returning the number of visitors to historical levels.
- The new ski lift will support higher prices for tickets.
- Opportunity to develop land near the property.





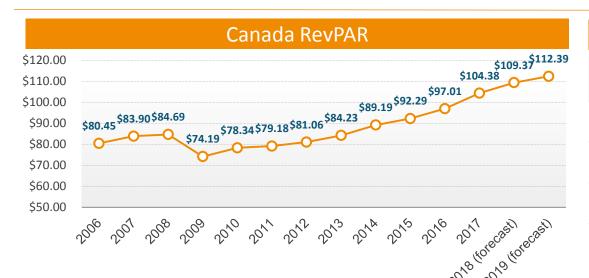
SKYLINE Main Operating Assets in Canada



Canada - Economy and Hotel Market



- Canada's GDP grew by 3% in 2017, the fastest pace since 2011.
- Hotel occupancy reached 65.9%, the most since 1999.
- The weak Canadian dollar and rising occupancy rates are giving hoteliers more latitude to push for ADR increases
- According to HVS, 2018 RevPAR is forecast to reach \$109.4.
- 2017 demand growth was double the supply growth, and demand is expected to continue growing faster than supply in 2018
- An October report from Destination Canada showed total international arrivals to the country were up 4.4% year-to-date



Hotel Metric Growth			
	2016	2017	2018 Forecast
Occupancy	64.5%	65.9%	67.8%
ADR	\$149.19	\$156.73	\$161
RevPAR	\$96.25	\$103.31	\$109.4

Source: Statistics Canada, CBRE, HVS, STR

Deerhurst













Deerhurst



Overview

World-class four-season resort located in Muskoka near Toronto, Canada.

The new 162-room Lakeside Lodge is currently under construction.

Details	
Location	Muskoka (2 Hours from Toronto)
Number of Rooms	313 (102 Owned / 211 Managed)
Meeting Space	40,000 Sf
Land Area	790 Acres
Amenities	Golf Courses, 10 Event Halls, Spa, 5 Restaurant, Private Airport

Financial Information 2017 (in 000's CAD)

Book Value | \$74,326 **NOI** | \$5,566

Future Potential

- Increasing NOI by streamlining operations.
- Construction of a new 162-room lodge will increase room inventory.
- Improving occupancy during off-season by marketing to new audiences.
- Existing approved zoning plan for 640 housing units and 48,500 sq.f of retail space for development.



Horseshoe Resort













Horseshoe Resort



Overview

An all-season resort based around the Horseshoe Ski Mountain, one of the closest Ski Resort to Toronto, Canada.

The Horseshoe Adventure Park and Horseshoe Lake are at the center of summer activities.

Details

Location	Barrie (1.5 hours from Toronto)
Numbers of Rooms	117 (101 Owned / 16 Managed)
Meeting Spaces	14,500 Sf
Land Area	220 Acres
Amenities	25 Ski Trails, 2 Golf Courses, Spa, 5 restaurants

Financial Information 2017 (in 000's CAD)

Book Value	\$54,237
NOI	\$4,219

Improvements

- In 2016, a new modern ski lift was added for CAD \$5M.
- The Company began renovating the 44-unit Slopeside Lodge in July 2017.
- Recently completed the 68-room Copeland House residential building.
- Officially opened the new Horseshoe Lake in August 2017.
 The Lake doubles Horseshoe's snowmaking capacity.

Future Potential

- Increasing NOI by adding rental units (Slopeside Lodge and Copeland House).
- The new lake will improve off-season amenities.
- The lake will also serve as a significant water reservoir for artificial snow.
- Continued sale and development of land within Horseshoe.



Blue Mountain Village











DEVELOPMENTS

BLUE MOUNTAIN



Blue Mountain Village



Overview

A ski resort, hotel and leisure destination near Toronto, Canada; continuously active throughout the year; Blue Mountain is the 3rd busiest ski resort in Canada.

Blue Mountain Village is a pedestrian village that allows ski-in accommodations for food and beverage, shopping, and lodging.

The Company is partner in an entity which controls 50%** of the Village commercial area and all of the development land.

Details

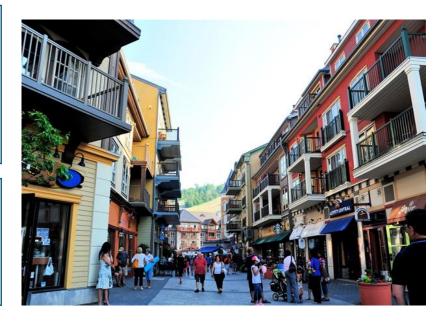
Location	Collingwood (2 Hours from Toronto)
Commercial Area	26 Commercial Units on about 62,000 Sf
Land	Building Rights to About 730* Housing Units
Ownership	60%**

Financial Information 2017 (in 000's CAD)

Book Value of Retail	\$32,750
Book Value of Land	\$28,903
NOI of Retail	\$1,850

Future Potential

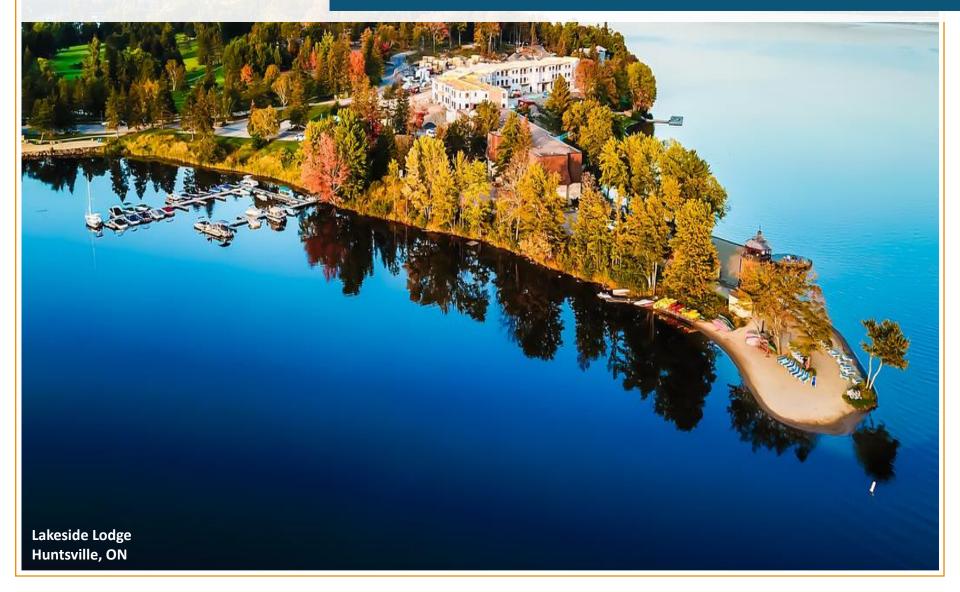
- Selling land to local developers.
- Sale and/or development of commercial space.
- Construction of residential buildings or hotels
- The Company sold land for a total amount of CAD \$32M with an expected cash flow of CAD \$13.8M.
- Revenue from sold land is expected to be received over the next 3 years.



^{*194} units were sold but not yet delivered to purchasers

^{**} Skyline is a 60% partner in a private entity which controls 50% of the Village commercial area and all the development land. Additionally, the Company manages all retail in the Blue Mountain Village and benefits from management fees.





Projects in Advanced Stage of Sale(1)



Main Projects Under Development (CAD 000's)

Project	Location	Туре	Number of Units	Ownership	Units Sold	Sales Rate	Expected Revenue	Expected Gross Profit	Revaluation Gains ⁽²⁾	Gross Profit Including Revaluation ⁽²⁾	Gross Profit Rate Including Revaluation	Expected Net Cash Proceeds upon completion of Project ⁽³⁾	Date of Completion
Lakeside	Deerhurst	Residential Building	162	100%	118	73%	57,722	13,112	-	13,112	22.7%	16,266	Oct 2018
Slopeside	Horseshoe	Residential Building	44	100%	24	55%	17,949	5,036	-	5,036	28.1%	8,245	July 2018
Second Nature 1	Blue Mountain	Land	37	60%	37	100%	6,480	(540)	1,850	1,310	20.2%	3,104	Apr 2018
Second Nature 2	Blue Mountain	Land	54	60%	54	100%	8,910	141	2,700	2,841	31.9%	2,940	Dec 2018
Second Nature 3	Blue Mountain	Land	70	60%	70	100%	3,450	827	1,350	2,177	63.1%	2,148	Apr 2018
Monterra 3	Blue Mountain	Land	33	60%	33	100%	5,610	442	1,980	2,422	43.2%	2,206	Dec 2019
Total			400		336	84%	100,121	19,018	7,880	26,898	26.9%	34,909	

Main Sold and Delivered Projects, Currently Under VTB Loan Terms (CAD 000's)

Project	Location	Туре (Ownership	Sales Rate	Recognized Revenue	Recognized Gross Profit	Recognized Gross Profit Including Revaluation ⁽²⁾	Gross Profit Rate Including Revaluation ⁽²⁾	Remained Net Cash Proceeds upon full repayment of VTB ⁽³⁾	Year of full VTB payment
Port McNicoll	Port McNicoll	Land	100%	100%	39,690	-	25,013	63.0%	33,915	2023
Horseshoe Golf 1	Horseshoe	Land	100%	100%	6,250	5,341	5,341	85.5%	3,250	2019
Plateau East	Blue Mountain	Land	60%	100%	5,528	239	2,239	40.5%	1,857	2018
Snowbridge	Blue Mountain	Land	60%	100%	2,168	113	2,063	95.2%	1,500	2018
Total				100%	53,636	5,693	34,656	64.6%	40,522	

⁽¹⁾ Numbers as of December 31, 2017

⁽²⁾ Skyline recognizes lands assets based on a revaluation method before reclassification of these assets from investment properties to inventory. Gross profit including the revaluation gains represents the gross profit based on the cost method.

⁽³⁾ including Equity Invested in the Project, before income tax

Lakeside Lodge

SKYLINE











Slopeside Lodge













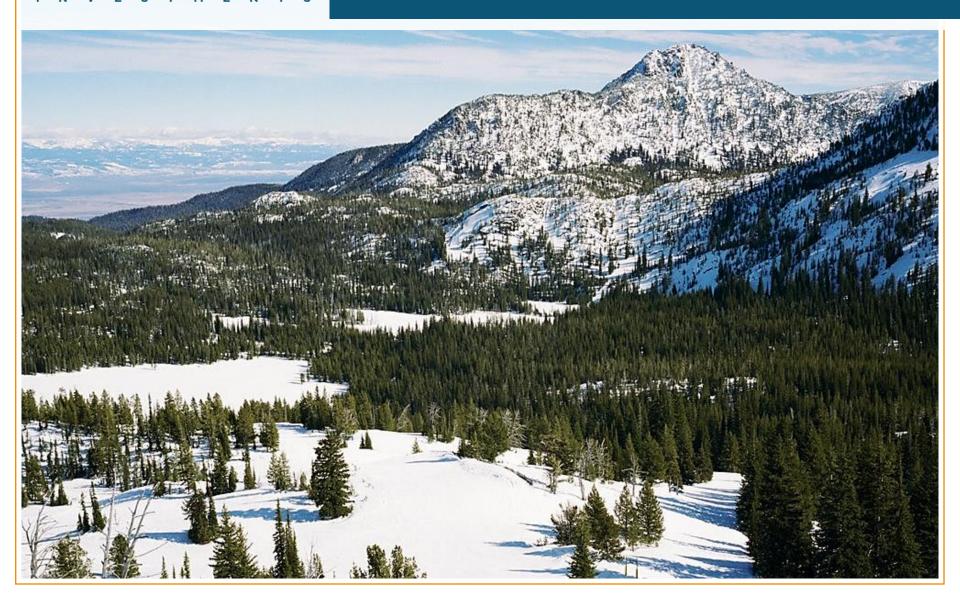
Questions?

Please contact Ben Novo-Shalem | Head of M&A and IR 416-368-2565 ext: 2222 | benn@skylineinvestments.com

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SKYLINE Appendix



Asset Ownership Breakdown



Property	Property Owner	Manager	Brand/Franchise	Leased	
Deerhurst	Skyline	Skyline	Independent	None	
Horseshoe Valley	Skyline	Skyline	Independent	None	
Bear Valley	Skyline	Skyline	Independent	None	
Hyatt Regency Cleveland	Skyline	Hyatt	Hyatt Regency	None	
Marriott Renaissance Cleveland	Skyline	Aimbridge	Marriott Renaissance	None	
Marriott Courtyard Hotels	Skyline	Aimbridge	Courtyard by Marriott	None	
	Owned	Managed	Franchised	Leased	
Description	Owned and operated by an owner who bears all the costs associated with the hotel but also benefits from all of the income	Owner of a hotel uses a third-party manager to operate the hotel on its behalf and pays the manager management fees	Owned and operated by an owner under a third- party brand name, and the owner pays a brand licensing fee to the brand owner	Owner-operator of a hotel does not have outright ownership of the hotel but pays rental fees to the ultimate owner of the property	
Owner's Income	All revenues and profits after management and franchise fees	Fee % of revenue plus success fee	Fee % of room revenue	Rental Fee to Property Owner	

Skyline's publically traded debentures are rated Baa1.il from Midroog, Moody's Israeli subsidiary



Primary Reasons for the Rating

- Properties that have been active for many years in relevant markets contribute to a company's business profile.

 Skyline's Canadian resorts have existed for decades which strengthens their durability, giving them an advantage."
- The Company's conservative financing strategy and related financial ratios stand out and show the Company's stability for the sake of this rating. The acquisition of the Courtyard by Marriott Portfolio is expected to change these ratios significantly, but, even with this change, they would stand out in favor for this rating."
- The Company's total equity attributable to its shareholders is appropriate to this rating and amounts to approximately \$245 million as of June 30, 2017."
- Good liquidity and the Company's low LTV rate for its assets reflects some financial flexibility which gives the Company the ability to generate additional liquidity from leveraging its assets, reducing the exposure to debt refinancing."
- The FFO volume (including profits from the sale of land) creates coverage ratios that stand out favorably for this rating level."
- Midroog views positively the diversification of the Company's financing sources, which reduces the Company's exposure to the capital market as it isn't dependent on a single financing source."